

**FORD 2007 PAGE 1**

## Exhibit B

DEALER		BOB LEWIS LM		PLA CODE 11042		SALES CODE 51F488		MONTH 30 APR 2007 PG2	
OPERATING SUMMARY									
		DOLLARS		UNITS YTD		DEPARTMENTAL OPERATING SUMMARY			
		MONTH	YTD	CAR	TRUCK	NEW	USED	PARTS	SERVICE
1	TOTAL SALES	1441308	6373517	24	42	1650670	547981	126743	115914
2	TOTAL GROSS	253532	1182684	126	54	2462799	2792938	543494	574286
3	TOTAL SELLING EXPENSE	230206	964927	908	816	184441	420419	186043	391781
4	TOTAL SELLING/ADJUSTED SELLING GROSS	23326	217757	92	184	63470	67237	41927	80898
5	TOTAL FIXED EXPENSE	149470	598205	590	506	184441	420419	186043	391781
6	DEALER SALARY					66294	77142	21862	64908
7	OPERATING PROFIT	-126144	-380448	-498	-322	234333	362515	99102	268977
8	LEASED VEHICLE					-2824	-9905	20065	15990
9	RENTAL VEHICLE					-49892	57904	86941	122804
10	RECREATIONAL VEHICLE					49324	29894	20926	49326
11	TRUCK/OTHER					197408	119640	83749	197408
12	ADJ. TO INCOME	4813	35690	19	30				
13	CUSTOMER SATISFACTION & FORD SUPPORT	8385	29039	33	25				
14	INDEMNITIES (NON US)								
15	BONUS								
16	EMPLOYEE								
17	PROFIT BEFORE TAX	-112946	-315719	-445	-267				
18	INCOME TAX								
19	EST. INCOME TAX	-1	6						
20	PROFIT SHARING (NON US)								
21	COMBINED CAPITAL RESERVE (NON US)								
22	NET PROFIT AFTER TAX	-112945	-315725	-78	-50				
23	TOTAL OVERHEAD EXP.	331804	1340824	A	B				
24	TOTAL P. S. BS GROSS	122825	577824	7225	8755				
25	NET OPERATING COST	208979	763000	C	D				
26	VEHICLE GROSS	130707	604860	7689	9165				
27	VAR. SALES EXP.	47872	222308	2816	3368				
28	VARIABLE GROSS	82835	382552	4873	5796				
29	BREAK-EVEN UNITS								
30	N.O.C. + VAR. GROSS PN/UVR								
31	Service Absorption: The Sum of Total Parts, Service & Body Shop Gross Profits DIVIDED By the Sum of Total Fixed Expense + Dealer Salary + Parts, Service & Body Shop Sales Expense.								
32	(Benchmark is 85% - 100%)								
33	MONTH								
34	YTD								
35	OPERATING TREND ANALYSIS								
36	CAR								
37	TRUCK								
38	USED UNITS RETAIL								
39	TOTAL CAP/UNIT (PIC WHBL)								
40	NEW								
41	USED								
42	PARTS								
43	SERVICE								
44	BODY SHOP								
45	FIXED EXP. (000)								
46	OPT. PFT (000)								
47	PFT BIT (000)								
48	NET PROFIT PNVS								
49	JANUARY								
50	FEBRUARY								
51	MARCH	19	30	73	39	199	-10	33	22
52	APRIL	5	12	23	4	47	-3	-10	20
53	MAY								
54	JUNE								
55	JULY								
56	AUGUST								
57	SEPTEMBER								
58	OCTOBER								
59	NOVEMBER								
60	DECEMBER								
61	CURRENT YTD	24	42	96	43	246	-50	58	87
62	PRICR YTD	33	58	100	80	316	-120	90	68
63									
64									
65									
66									
67									
68									
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Exhibit B

DEALER BOB LEWIS LM				P&A CODE 11042	SALES CODE 51F488	MONTH 30 APR 2007 PG 3C			
LINE	SALES	GROSS	UNITS	GRAY	UNIT	GRAY	SALES	GROSS	UNITS
1					CROWN VICTORIA	3000	3000	3000	3000
2					TAURUS	3000	3000	3000	3000
3					500	3000	3000	3000	3000
4					MUSTANG	3000	3000	3000	3000
5					FOCUS	3000	3000	3000	3000
6					MONDEO (MEXICO ONLY)	3000	3000	3000	3000
7					FIESTA/MON (MEXICO ONLY)	3000	3000	3000	3000
8					KA (MEXICO ONLY)	3000	3000	3000	3000
9					FORD GT	3000	3000	3000	3000
10					FUSION	3000	3000	3000	3000
11					TBD FORD CAR #1	3000	3000	3000	3000
12					TBD FORD CAR #2	3000	3000	3000	3000
13					TBD FORD CAR #3	3000	3000	3000	3000
14					TBD FORD CAR #4	3000	3000	3000	3000
15					TBD FORD CAR #5	3000	3000	3000	3000
16					TBD FORD CAR #6	3000	3000	3000	3000
17					TBD FORD CAR #7	3000	3000	3000	3000
18					TBD FORD CAR #8	3000	3000	3000	3000
19					TBD FORD CAR #9	3000	3000	3000	3000
20					FORD DISCONTINUED MODEL CARS	3000	3000	3000	3000
21					TOTAL FORD RETAIL CARS	3000	3000	3000	3000
22	31787	1655	1	1655	GRAND MARQUIS / MARAUDER	3000	3000	3000	3000
23					SABLE	3000	3000	3000	3000
24					MONTEGO	3000	3000	3000	3000
25	63819	4243	3	1414	MILAN	3000	3000	3000	3000
26					TBD LM CAR #2	3000	3000	3000	3000
27					TBD LM CAR #3	3000	3000	3000	3000
28					TOWN CAR	3000	3000	3000	3000
29					LS	3000	3000	3000	3000
30	35005	2755	1	2755	ZEPHYR / MKZ	3000	3000	3000	3000
31					LINCOLN MKS	3000	3000	3000	3000
32					TBD LM CAR #5	3000	3000	3000	3000
33					TBD LM CAR #6	3000	3000	3000	3000
34					TBD LM CAR #7	3000	3000	3000	3000
35					TBD LM CAR #8	3000	3000	3000	3000
36					LM DISCONTINUED MODEL CARS	3000	3000	3000	3000
37	130611	8654	5	1731	TOTAL JAGUAR RETAIL CARS	3000	3000	3000	3000
38					TOTAL VOLVO RETAIL CARS	3000	3000	3000	3000
39					TOTAL MAZDA RETAIL CARS	3000	3000	3000	3000
40					NON FOMOCO CARS	3000	3000	3000	3000
41					FORD MOTOR CO. FLEET CARS	3000	3000	3000	3000
42	130611	8654	5	1731	NON FOMOCO FLEET CARS	3000	3000	3000	3000
43					CAR INCENTIVES	3000	3000	3000	3000
44						3000	3000	3000	3000
45						3000	3000	3000	3000
46						3000	3000	3000	3000
47	130611	10054	5	2013		3000	3000	3000	3000
48						3000	3000	3000	3000
49						3000	3000	3000	3000
50						3000	3000	3000	3000
51						3000	3000	3000	3000
52						3000	3000	3000	3000
53						3000	3000	3000	3000
54						3000	3000	3000	3000
55						3000	3000	3000	3000
56						3000	3000	3000	3000
57						3000	3000	3000	3000
58						3000	3000	3000	3000
59						3000	3000	3000	3000
60						3000	3000	3000	3000
61						3000	3000	3000	3000
62						3000	3000	3000	3000



DEALER BOB LEWIS LM				P&A CODE 11042		SALES CODE 51F488		MONTH 30 APR 2007		PG 37	
LINE NO	SALES	GROSS	UNITS	GR PVL	UNIT	GROSS	GR PVL	UNIT	GROSS	GR PVL	UNIT
1											
2											
3											
4											
5											
6											
7											
8											
9											
10											
11											
12											
13											
14											
15											
16											
17											
18											
19											
20											
21											
22											
23											
24											
25	58896	2244	2	1122							
26											
27											
28											
29											
30											
31	297837	14351	6	2392							
32		-448									
33	163326	8184	4	2046							
34											
35											
36											
37	520059	24331	12	2028							
38											
39											
40											
41											
42	520059	24331	12	2028							
43											
44	520059	24331	12	2028							
45											
46											
47											
48											
49											
50											
51											
52		1399									
53	520059	25730	12	2144							
54		1521									
55	650670	37305	17	2194							
56	257370	8920	8	1115							
57	RETAIL LEASE										
58											
59	MONTH	2	2454	1227							
60	YTD	2	841	421							
61	MONTH										
62	YTD										

DEALER BOB LEWIS LM										P&A CODE 11042 SALES CODE 51F488										MONTH 30 APR 2007 PG 4																				
SALES					GROSS					UNITS					GR PVS					SALES					GROSS															
1	337676					25120					17 1478					USED CARS RETAIL					81 1681					1375202					136200									
2	82531					7031					6 1172					MEMO: USED CERTIFIED CARS (FRANCHISE ONLY)																								
3						-212										REMARKETED CARS RETAIL					15 1637					250130					24557									
4																USED LIGHT TRUCKS RETAIL					29 2786					584071					80803									
5																MEMO: USED CERTIFIED TRUCKS (FRANCHISE ONLY)																								
6	102839					13477					4 3369					USED MED/HVY TRUCKS RETAIL																								
7																REMARKETED TRUCKS RETAIL					14 3490					339883					48861									
8																USED CAR/TRK INCENTIVES																								
9	523046					45416					27 1682					USED CARS WHOLESALE					139 2089					2549286					290421									
10	13545					1025					2 513					REMARKETED CARS WHOLESALE					29 -117					174120					-3382									
11	11390					2495					1 2495					USED TRUCKS WHOLESALE					11 92					6545					-200									
12																REMARKETED TRUCKS WHOLESALE										62987					1012									
13																USED VEH INVENTORY ADJUSTMENT																								
14	24935					3520					3 1173					TOTAL USED VEHICLES					41 -63					243652					-2570									
15	547981					48936					30 1631										180 1599					2792938					287851									
16	159945					12921					8 1615					MEMO: USED INTERNET SALES					72 2220					1266973					159827									
17																																								
18																																								
19																																								
20	13 73					4733 42886					364 587					RECONDITIONING ANALYSIS					1 37					1632 22278					1632 602									
21																																								
22																																								
23	3365					20194					4 50					769 198 311																								
24	248					7006										15 108																								
25																																								
26																																								
27	13958					37905					4 20					308 821 583																								
28	1170					-150										69 -2																								
29	10260					24745										604 381																								
30	26165					75988										1539 1169																								
31																																								
32																																								
33	37305					108453					2194 1669					CAR/TRUCK GROSS					1812 2071					48936					287851									
34	26165					75988					1539 1169					F & I NET INCOME (LINE 31)					678 954					18301					132568									
35	650670					2462799					NEW GROSS % SALES					5					USED GROSS % SALES					547981					2792938									
36	63470					184441					98 75					NEW VEHICLE SALES EXPENSE					% TOTAL NEW GROSS					123 151					67237					420419				
37																																								
38	9416					26043					148 141					SALESPERSON					217 171					14566					71728									
39	1994					3354					31 18					SALES MANAGERS					72 92					4824					38544									
40	6267					17806					99 97					F & I					81 89					5427					37555									
41	1395					9796					22 53					PRE-DELIVERY																								
42	2217					12707					35 69					PRE-DELIVERY ALLOWANCES																								
43	147					1434					2 8					FREE SERVICE / MAINTENANCE & POLICY					90 68					6053					28755									
44	17002					45726					268 248					VARIABLE GROSS					459 420					30870					176582									
45	46468					138715					732 752					SALESPERSONS					541 580					36367					243837									
46	3538					10790					56 59					SALES MANAGERS					67 32					4527					13537									
47	13713					66963					216 363					OTHER					189 101					12693					42402									
48	6795					24540					107 133					F & I					110 56					7412					23646									
49																ADVERTISING					66 102					4412					42970									
50	4245					23242					67 126					MEMO: INTERNET ADVERTISING					82 84					5502					35255									
51	2474					13728					39 74					ADVERTISING REBATES					27 24					1830					9935									
52	7630					28156					120 153					PROMOTION					119 60					8021					25272									
53	10444					37089					165 201					TRAINING					7 4					504					1473									
54	783					1752					12 9					DEMO EXPENSE																								
55	217					1298					3 7					SERVICE LOANERS																								
56						-843					-5					F & I OTHER																								
57																INTEREST - FLOOR PLAN					157 107					10533					45068									
58	27649					104309					436 566					FLOOR PLAN ASSISTANCE																								
59	10462					52377					165 284					TOTAL SEMI-FIXED EXPENSES					688 442					46272					185933									
60	49292					188607					777 1023					SELLING GROSS					-147 138					-9905					57904									
61	-2824					-49892					-44 -271																													
62																																								

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DEALER		BOB LEWIS LM		P&A CODE 11042		SALES CODE 51F488		MONTH 30 APR 2007		PG 5	
MONTH		YTD		MON		YTD		MONTH		YTD	
1	30210	108652									
2	5101	18970									
3	-100	172									
4	5001	19142	166	176							
5	6180	38893									
6	2072	11557	335	297							
7	56263	250538									
8	24164	103872	429	415							
9	983	18924									
10	518	5726	527	303							
11											
12	19586	86545									
13	5774	24382	295	282							
14	7864	30565									
15	892	6373	113	208							
16											
17		3720									
18		239		64							
19											
20											
21											
22											
23	84696	390292									
24	31348	140592	370	360							
25											
26											
27											
28											
29											
30											
31											
32											
33	5657	5657									
34	1845	1845	326	326							
35											
36											
37	5657	5657									
38	1845	1845	326	326							
39	1661	12907									
40											
41	126743	543494									
42	41927	186043	331	342							
43											
44	41927	186043	331	342							
45											
46	8542	31204	204	168							
47	3764	29643	90	159							
48	900	3565	21	19							
49	2624	16394	63	88							
50											
51											
52	2250	2250	54	12							
53											
54	217	1360	5								
55	272	916	6								
56	241	1620	6								
57	3052	12150	73	65							
58											
59	21862	99102	521	533							
60	20065	86941	479	467							
61											
62	20065	86941									

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Exhibit B



LINE NO	DEALER		BOB LEWIS LM		P&A CODE		11042		SALES CODE		51F488		MONTH 30 APR 2007		PG 8									
	SELLER LISTED		MONTH		YTD		MON		YTD		NEW		USED		PARTS		SERVICE		BODY		UNAPPLIED			
	ALL DEPTS		23326		217757		92		184		49892		57904		86941		122804							
FIXED EXPENSE					% GROSS																			
1	SAL-GEN MGR		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
2	SALARIES-ADM.		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
3	EMPLOYEE BENEFIT		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
4	PAYROLL TAXES		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
5	PENSIONS		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
6	INST. ADV		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
7	RENT & EQUIVALENT		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
8	UTILITIES		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
9	TELEPHONE		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
10	TAXES		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
11	INSURANCE		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
12	OFFICE SUPPLIES		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
13	PROFESSIONAL & SERVICE FEES		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
14	DATA PROCESSING		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
15	BAD DEBTS		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
16	CONTRIBUTIONS		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
17	INTEREST		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
18	DEPREC. EQUIP.		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
19	EQ. & VEH. MAINT. GEN'L		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
20	TRAVEL & ENTERTAINMENT		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
21	MISCL. EXPENSE		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
22			0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
ALLOCATION OF UNAPPLIED EXPENSE																								
23			0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
24	DEALER SALARY		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
25	OPERATING PROFIT		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
26	NEW VEHICLE		0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000	0000		
F&I SELLING GROSS ANALYSIS																								
27	MONTH		YTD		MONTH		YTD		MONTH		YTD		MONTH		YTD		MONTH		YTD		MONTH		YTD	
28	37305		108453		48936		287851		48936		287851		48936		287851		48936		287851		48936		287851	
29	10735		27920		25443		139027		25443		139027		25443		139027		25443		139027		25443		139027	
30	49292		188607		46272		185933		46272		185933		46272		185933		46272		185933		46272		185933	
31	-22722		-108074		-22779		-37109		-22779		-37109		-22779		-37109		-22779		-37109		-22779		-37109	
32	26165		75988		18301		132568		18301		132568		18301		132568		18301		132568		18301		132568	
33	6267		17806		5427		37555		5427		37555		5427		37555		5427		37555		5427		37555	
34	19898		58182		12874		95013		12874		95013		12874		95013		12874		95013		12874		95013	
35	-2824		-49892		-9905		57904		-9905		57904		-9905		57904		-9905		57904		-9905		57904	
36																								
37	NET RENT OR EQUIV.		39034		183693																			
38	DEPREC. & AMORT.				5018																			
39	INSURANCE-BUILDING				371		3568																	
40	TAX-REAL ESTATE				3302		13208																	
41	MAINT-BUILDING				4588		12124																	
42					47295		217611																	
43																								
44	DEALERS		1																					
45	MANAGEMENT		2		2		2		2		2		2		2		2		2		2		2	
46	SLS PRNS / SERV ADVSRS		14		14		14		14		14		14		14		14		14		14		14	
47	TECHNICIANS																							
48	REPAIR																							
49	INTERNAL																							
50	CLERICAL		2		2		2		2		2		2		2		2		2		2		2	
51	OTHER																							
52	TOTAL		42		5		18		2		2		2		2		2		2		2		2	
53	SALESPERSON TENURE (IN MOS)		LESS THAN 12 MOS		12		12		12		12		12		12		12		12		12		12	
54			12 TO 36 MOS		2		2		2		2		2		2		2		2		2		2	
55			37 TO 60 MOS																					
56			61+ MOS																					
57	SALESPERSON TURNOVER		HIRED-YTD		2		2		2		2		2		2		2		2		2		2	
58			TERM-YTD																					
59	MEMO, SPLIT SLS FORCE																							
60	MANAGERS				2		2		2		2		2		2		2		2		2		2	
61	SALESPERSONS				14		14		14		14		14		14		14		14		14		14	

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Exhibit B

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## Exhibit B